



# Michelle Xuereb

**Director of Innovation** 

### **BDP Quadrangle**

Over her 25-year architectural career, Michelle has dedicated herself to the intersection of sustainability, research, and design realization.

As BDP Quadrangle's Director of Innovation, Michelle provides the strategic direction required to embed innovation across the firm as well as overseeing the firm's global Innovation Hub, a mechanism for crowdsourcing global ideation.





**Toby Wu**Executive Vice President, Development

## **QuadReal Property Group**

Toby Wu joined QuadReal in February 2017. As Executive Vice President, Development, he oversees QuadReal's development activities across Canada. Toby focuses on driving the development program's performance through the successful execution of QuadReal's growing Canadian pipeline.

Toby was formerly Senior Vice President of Investment Management at Bentall Kennedy, where he was responsible for the asset management and development activities for a number of office, industrial, multi-residential, and seniors' properties in the GTA.

Throughout Toby's career in real estate, he has held positions across organizations of increasing responsibility and diversity while based in Vancouver, Beijing, Calgary, and now Toronto.

Toby holds a Bachelor of Commerce Degree in Finance from the University of British Columbia and is a CFA charter holder.





#### **Stuart Galloway**

**Executive Vice President** 

#### **SOFIAC**

Stuart has managed the successful investment and delivery of over \$15 billion of infrastructure assets delivered through alternative project finance structures. Grown three national advisory practices in Canada, all within the infrastructure and energy including offerings sector. around sustainability and carbon reduction. He has developed and implemented new and innovative financing structures across Canada, to develop new infrastructure delivery models. Through effective decision making with execution abilities, he consistently produces exceptional positive results for businesses.

In July 2022, Stuart transitioned from his role as the CEO for Energy Services Association of Canada to Executive Vice President of SOFIAC, prior to that he was the National lead for a Big 4 Capital and

Infrastructure Project Solutions practice providing expertise for strategic capital planning, deal structuring, and procurement advice derived from over 25 years in infrastructure and project finance. Stuart's advisory roles include expertise of the UK, European and Canadian infrastructure markets, across both the public and private sectors.

Stuart is the Treasurer and Board member for the Clean Air Partnership and the Chair of the Audit Committee and Board Member for the Toronto Atmospheric Fund. Stuart has developed a number of white papers and presented at many conferences on subjects such as alternative financing, infrastructure investment and energy efficiency. He's led annual strategic planning and budgeting exercises, including ongoing mentoring to business leaders across various business enterprises.





#### **Randy Gladman**

**Managing Director** 

#### **Colliers Strategy and Consulting Group**

Randy Gladman is the Managing Director of Colliers Strategy & Consulting Group.

He is responsible for leading a national service that delivers development solutions to owners of intensification-ready lands who are not developers but want to extract value from their landholdings and maintain control.

Based in Toronto, Vancouver, and Calgary, his team services public and private sector clients that include institutions, funds, corporations, family offices, universities, and municipalities. The value of his team's development portfolio exceeds \$2 billion and includes high-rise urban mixed-use towers, affordable housing communities, industrial warehouses, and large-scale commercial land plays.

Prior joining Colliers in 2018, he was Vice President

of Development at Triovest, where he led industrial, retail, and office intensification programs for pension plan clients and spent seven years at SmartCentres managing development of countless retail buildings including three Walmarts.

An active writer, his articles about city-building, the housing crisis, architecture, and contemporary art have appeared in many national and international publications.